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## **Coactive Networks and Silicon Energy Partner to Deliver an End-to-End Solution for Internet-Based Energy Monitoring and Analysis**

**Coactive Gateway Connects to Enterprise Energy Management to Reduce Costs and Enhance Control**

**SAUSALITO, CALIFORNIA, September 19, 2000** – Coactive Networks, the leading provider of gateways for connecting the Internet to all devices in homes and businesses, and Silicon Energy, a leader in business-to-business energy management software solutions for the enterprise, today announced a strategic agreement to deliver an end-to-end solution for Internet-based energy management.

Using the Coactive Connector® Internet gateway with Silicon Energy's EEM Suite™ and MSP (managed service provider) hosted value-added services, corporations and service providers will be able to use the Internet to monitor real-time energy usage across homes and businesses; use intuitive visualization software to analyze energy usage; implement load management and alarming; link to billing and accounting; and significantly reduce operating costs enterprise-wide.

“The partnership between Coactive and Silicon Energy will further allow energy service providers to deliver customized value-added solutions to their clients,” said John Woolard, president and CEO of Silicon Energy. “We believe commercial and residential customers will both benefit by being able to manage energy usage, control costs, and negotiate more favorable rates.”

David Gaw, president and CEO of Coactive Networks, added, “For many businesses, energy usage ranks as one of the largest monthly expenditures. With deregulation, residential customers are now also being exposed to true energy costs, as we've recently seen in California, making energy management increasingly critical. This partnership enables the creation of energy management services that will help customers control costs and reduce price volatility.”

### **About Silicon Energy**

Silicon Energy Corporation, a leader in business-to-business energy management software solutions, is a privately held technology company based in Alameda, California. Silicon Energy's EEM Suite™ is designed to reduce energy costs by improving energy management and procurement processes across an enterprise. Silicon Energy allows real-time assessment and intelligent control of enterprise-wide energy usage as well as comprehensive reporting and monitoring capabilities via the Internet. In addition to its software, Silicon Energy offers Managed Service Provider (MSP) Internet-based energy management services that are more cost effective and quick to deploy for utilities and enterprises. Silicon Energy also offers professional services designed to provide ongoing support to its installed base. For more information visit [www.siliconenergy.com](http://www.siliconenergy.com).

**About Coactive Networks**

Coactive Networks extends Internet access to every device, appliance, control system and computer -- Connecting Networks to the Real World™. By providing a central link from these devices to the Internet in homes and businesses, the Coactive Connector® and Coactive Router product families deliver a new class of telemetry e-services. The leader in Internet telemetry, Coactive Networks delivers affordable, scalable connectivity with a highly integrated third-generation residential gateway platform and the patent-pending distributed object technology of the IOConnect Architecture™. Coactive is a privately held corporation based in Sausalito, California. More information on Coactive can be found at [www.coactive.com](http://www.coactive.com).

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